**Hubert Piatkowski**

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**https://www.linkedin.com/in/hubert-piatkowski**

Strategic, results focused Senior Management Executive with 20+ years of proven success managing and optimizing distribution, fulfillment, quality assurance, auditing and customer relationships throughout North America. Analytical, solutions-oriented leader adept in business process improvement, analytics, supply chain processes, operations, and quality assurance. Collaborative, deadline-driven, action-oriented team player with exceptional communication, presentation and relationship building skills.

**PRINCIPAL AREAS OF EXPERTISE**

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| * **Operational Strategy planning, creation and execution**
* **Supply Chain Processes**
* **Inventory, Demand Planning & Forecasting strategies**
* **Team building, coaching and performance improvement**
* **Change Management, Lean and Six Sigma**
 | * **Quality Assurance**
* **Research & Development**
* **Superior analytical skills**
* **Exceptional communicator**
* **Vendor Development and Relationship Management**
* **Multi-Site operation**
* **Productivity and Efficiency Improvement**
* **Fluent in English and Polish**
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**PROFESSIONAL EXPERIENCE**

**North American Distribution Manager Industrial Products,** *Greenfield Global Inc., Remote office.* March 2016 – Present

* Business owner of Industrial S&OP process for production and distribution of industrial ethanol to internal and external customers
* Responsible for design and optimization of distribution strategies for over 200 M liters of product annually
* Responsible for forecasting and distribution of over $500M of industrial ethanol to customers
* Forecast performance analysis for 5 industrial production and distribution locations across North America
* Collaborate with Canadian, US sales teams and customers to identify sales plans and forecasts to ensure production needs are met
* Track and identify trends in bulk product sales and plan production to accommodate projected volumes
* Develop and maintain S&OP KPI’s using enterprise dashboards for key stakeholders
* Champion and implement the on-boarding of new customers and transfers of existing customers during facility transitions
* Design and implement ERP optimization and Supply Chain projects to support the rapid scaling of production across all North American production facilities
* Manage process improvements using Value Stream Mapping and Process Failure Mode Effects Analysis
* Partner closely with Revenue Canada on excise initiatives resulting in new customer acquisition of over $250K annually
* **15 % increase in on-time schedule compliance - 100 % improvement in product availability**
* **20 % increase in max loading throughput - 35 % improvement in 5 week forecast accuracy**

**ERP Implementation Lead,** *Greenfield Global Inc., Remote Office*  February 2019 – Present

* Lead for the implementation of Microsoft D365 ERP platform at 4 bulk manufacturing facilities
* Assessed and directed the development and implementation teams
* Identified the business needs and performed fit gap analysis
* Involved in data mapping for fields in D365 to be matched with the fields in the legacy system

**Supply Chain Manager,** *Greenfield Specialty Alcohols Inc., Chatham, Ont.* January 2015 – March 2016

* Responsible for operational assessment of supply and customer demand requirements for bulk product across a global customer base
* Optimize and maintain the supply and demand model for industrial ethanol production and sale
* Execute in a Business Champion role as a core member of the ERP Optimization team, as well as SCRUM Product Owner
* Subject Matter Expert responsible for migration of data into Navision ERP Software.
* Develop and implement the Quality Assurance Navision module throughout the company resulting in standardization of quality documentation and data handling using the ERP software throughout the Canadian and US operations

**Quality Assurance Manager,** *Greenfield Ethanol Inc., Chatham, Ont.* July 2012 – January 2015

* Establish and implement strategic goals and objectives and managed the performance of 17 direct reports within; Quality Assurance, Microbiology, Shipping, Receiving, Grain Sales and Scheduling departments
* Responsible for the hiring and motivation of direct reports, performance reviews, reward & recognition, training, employee development and community support.
* Lead role during government, customer and regulatory audits
* ISO 9001/14001 lead internal auditor responsible for maintenance of the ISO program and successful re-certification
* Execute the commissioning of over $10M of major expansion projects
* Manage introduction of 2 new product lines and commissioning of capital equipment related to transfer, storage and load out of new products
* Forge and manage strong relationships with customers and suppliers through frequent communication and hosting site visits and audits to understand customers’ needs and requirements.
* Determine and manage Opex and Capex budgets for the Quality Assurance and Shipping departments
* Foster strong working relationship with representatives of Revenue Canada – Excise Branch. Notification of capital expenditures, flow meter acceptance testing, maintaining of production and shipment records
* Filed for and successfully received over $ 600 K in grant money for R&D Projects from Government of Canada – IRAP
* **32 % decrease in customer complaints - 60 % improvement in response time to customers**
* **100 % reduction in product Non-conformance - 35 % increase in throughput of shipments**

**Mashing & Fermentation Manager,** *Commercial Alcohols Inc., Chatham, Ont.*June 2004 – July 2012

* Responsible for smooth operation of industrial fermentation system (batch and continuous)
* Lead optimization and yield improvement initiatives
* Negotiate contracts with suppliers for process additives worth $ 5 M/year
* **9 % fermentation yield improvement - 7 % decrease in operating costs**
* **15 % reduction in process additives costs**

**Quality Assurance Specialist,** *Commercial Alcohols Inc., Chatham, Ont.*October 1999 - June 2004

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| **EDUCATION AND CERTIFICATIONS** | **Professional Development** |
| * 1994 -1998 Carleton University: BSC Biology
* 2016 – 2017 Michigan State University: Master Certification, Supply Chain Management, Operations, Logistics, Materials 4.0 GPA
* Michigan State University - Supply Chain Management I
* Michigan State University - Supply Chain Management II
* Michigan State University - Manufacturing Planning & Control
 | * LMI International – Effective Leadership Development
* JPK Group – S&OP Analytics & Forecasting summit
* Certified SCRUM Product Owner (CSPO)
* NSF – GFTC – HACCP I/II
* Rockhurst University – Effective Project Management
* ISO 9001 Auditor Training
* ISO 9001 Lead Auditor Training
* The Niagara Institute – Leadership Development Program
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| **Patents** | **Volunteer** |
| * Genetically Modified Yeast Strain – Canadian Patent CA2641003
* Genetically Modified Yeast Strain – US Patent US7935514B2
 | * Chatham Optimist Club
* Chatham Elementary School Board
* Chatham Ballhawks Volleyball Association
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