Jennifer Lenaghan

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**Experienced B2B professional with a track record of success throughout the Americas and Europe, working for food and beverage companies. Reputation for being a strong, trustworthy leader with the ability to quickly grasp complex commercial and technical issues. Valued by customers and internal stakeholders as an honest, no-nonsense partner.**

Career Profile

* Excellent employment record with 20 plus years in food and spirts manufacturing
* Compressive leadership expertise in operations, customer service, logistics and planning
* Reduced obsolescence inventory by $10M in 4 years
* Versed in cost accounting and full spectrum of cost implications – inventory reduction of $10M in 2016
* Motivating and willing to lead teams in achieving tactical and strategic objectives
* ERP system and business process development

Formal Education

Bachelor of Science

Accounting / Bus Admin

Winona State University

Certification

* APICS Basics of Supply Chain Management & Master Planning
* CCL – Leadership Development Progam

Strengths

* Supply Chain/Operational Management
* Inventory Control/Reduction
* Change Management
* ISO/Food Safety

Professional Experience

Beam Suntory 2014 – Present

Director of Planning, North America 2015- Present

* Lead regional team of 8 direct reports including Demand, Supply, Imports and Material Planning supporting sales exceeding $2.5 billion, +20 million case annual production, 5,000 products and a global distribution network
* Facilitate business best practice and challenge “status quo” stretching across organization with ERP implementation and redesign of largest iconic brand portfolio
* Sales & Operations Planning collaboration with sales strategy, development and operations to ensure balanced supply throughout the supply chain network
* Continuous Improvement project lead for global process improvements in forecasting, supply planning and innovation/new product development
* Partner with key strategic suppliers to align forecasts and drive efficiencies within the supply chain network

Senior Manager, Materials Planning 2014-2015

* Lead a team of 3 direct reports, overseeing materials planning, inbound logistics, and inventory management across Beam operations in Kentucky
* Lead the transformation from a tactical materials planning function to a SAP‐MRP based, strategic planning model
* Drive accountability standard processes and performance systems and procedures, analysis of costs, and taking action as required to maximize inventory.

Kerry Ingredients & Flavors 1998 – 2014

Materials Manager 2002-2014

* Manage 12 direct reports including Planning/Materials and Warehouse/Transportation to support annual production of 15 million pounds, supporting +250 global customers
* Collaborate with sales, marketing and operations to evaluate business plans to determine capacity, outsourcing, product life cycles, and capital projections – growth projection of 40% year on year 2012 - 2014
* Achieved cost savings of 50% and increase online hours by 10% in blending/packaging operations with change to packaging materials

My Leadership Traits

* Respected Leader
* Trustworthy
* Consistent
* Loyal and authentic
* Sure-footed and unwavering confidence to lead with determination
* Solid under pressure

Demand Planner & SAP Implementation Team 2000-2002

* Implementation team member for global SAP, business process mapping and global implementation
* Forecast collaboration with sales/marketing/operations
* Data cleansing lead for ERP Implementation in 13 US factories

Export Customer Service, Fermented Ingredients 1998-2000

* Export documentation for all global customer orders
* Managed customer requirements on a daily basis against inventory and production capabilities
* On Time in Full KPI tracking – 99% Achieved year on year

Volunteer Experience

Rochester Ronald McDonald House

* Provide accounting/auditing for annual fundraising
* House Warmer
* Relief Manager – House operations management for vacation or weekend coverage